

Sales Analysis Yearly Report

Last Modified on 02/06/2018 1:58 pm CST

Sales Analysis Yearly

Purpose: A report that directly compares two years of sales while displaying a weekly break out of hours as well as sales. The total difference between each year as well as percentage is visible to help gauge growth of your company.

Year One	<input type="text" value="2017"/>	Year Two	<input type="text" value="2016"/>
Branch Name	<input type="text" value="Canada Test, CardiffUK, Eag"/>		

Sales Analysis Yearly		Entity Level (Hierld 2)							
High Tech Staffing		Weekly sales comparison for years 2017 and 2016							
Week Ending		Hours				Sales			
2017	2016	2017 Actual	2016 Actual	Diff.	%	2017 Actual	2016 Actual	Diff.	%
1/1/2017	1/3/2016	606.00	290.00	316.00	109.0%	\$14,330.55	\$8,144.80	\$6,185.75	75.9 %
1/8/2017	1/10/2016	3,005.00	1,896.85	1,108.15	58.4%	\$75,616.07	\$41,203.00	\$34,413.07	83.5 %
1/15/2017	1/17/2016	4,881.75	489.00	4,392.75	898.3%	\$125,669.47	\$31,991.70	\$93,677.77	292.8 %
1/22/2017	1/24/2016	2,335.00	1,322.00	1,013.00	76.6%	\$59,796.96	\$37,190.53	\$22,606.43	60.8 %
1/29/2017	1/31/2016	3,230.00	1,375.50	1,854.50	134.8%	\$83,777.10	\$20,331.20	\$63,445.90	312.1 %
January		14,057.75	5,373.35	8,684.40	255.4 %	\$359,190.15	\$138,861.23	\$220,328.92	165.0 %
2/5/2017	2/7/2016	4,390.25	1,871.25	2,519.00	134.6%	\$264,890.18	\$54,062.52	\$210,827.66	390.0 %
2/19/2017	2/21/2016	2,417.00	803.25	1,613.75	200.9%	\$62,035.40	\$9,742.21	\$52,293.19	536.8 %
2/26/2017	2/28/2016	1,477.00	158.00	1,319.00	834.8%	\$39,289.39	\$3,780.01	\$35,509.38	939.4 %
February		8,284.25	2,832.50	5,451.75	390.1 %	\$366,214.97	\$67,584.74	\$298,630.23	622.0 %
3/5/2017	3/6/2016	4,044.00	709.00	3,335.00	470.4%	\$84,946.35	\$18,851.75	\$66,094.60	350.6 %
3/19/2017	3/20/2016	1,030.00	1,625.40	(595.40)	-36.6%	\$23,070.85	\$36,819.03	(\$13,748.18)	-37.3 %
3/26/2017	3/27/2016	2,658.50	3,332.30	(673.80)	-20.2%	\$61,412.81	\$625,279.96	(\$563,867.15)	-90.2 %
March		7,732.50	5,666.70	2,065.80	137.8 %	\$169,430.01	\$680,950.74	(\$511,520.73)	74.4 %
1st Quarter		30,074.50	13,872.55	16,201.95	260.1 %	\$894,835.13	\$887,396.71	\$7,438.42	264.9 %
4/2/2017	4/3/2016	1,271.00	1,818.00	(547.00)	-30.1%	\$32,202.17	\$37,922.15	(\$5,719.98)	-15.1 %
4/9/2017	4/10/2016	91.50	3,637.78	(3,546.28)	-97.5%	\$2,657.40	\$17,370.84	(\$14,713.44)	-84.7 %
4/16/2017	4/17/2016	354.00	739.00	(385.00)	-52.1%	\$7,305.51	\$15,634.34	(\$8,328.83)	-53.3 %
4/23/2017	4/24/2016	1,849.00	2,330.75	(481.75)	-20.7%	\$48,831.90	\$11,882.56	\$36,949.34	311.0 %
4/30/2017	5/1/2016	2,387.00	1,251.00	1,136.00	90.8%	\$59,666.76	\$25,310.23	\$34,356.53	135.7 %
April		5,952.50	9,776.53	(3,824.03)	-21.9 %	\$150,663.74	\$108,120.12	\$42,543.62	58.7 %
5/7/2017	5/8/2016	2,384.75	489.00	1,895.75	387.7%	\$65,509.99	\$11,793.55	\$53,716.44	455.5 %
5/14/2017	5/15/2016	2,723.75	811.00	1,912.75	235.9%	\$64,572.03	\$15,937.90	\$48,634.13	305.1 %
5/21/2017	5/22/2016	1,638.00	692.00	946.00	136.7%	\$42,052.60	\$20,696.95	\$21,355.65	103.2 %
5/28/2017	5/29/2016	893.00	979.50	(86.50)	-8.8%	\$21,396.36	\$22,624.04	(\$1,227.68)	-5.4 %
May		7,639.50	2,971.50	4,668.00	187.9 %	\$193,530.98	\$71,052.44	\$122,478.54	214.6 %

Parameters:

1. Year One: The most recent year you would like to compare.
2. Year Two: The least recent year you would like to compare against.
3. Branch Name: A drop-down list of all branches in the user's current hierarchy. Is a multi-value parameter so they can select all branches, just one specific branch or any combination of different branches in the list.

Related Articles