# Beyond - How to Create and Manage Hot Lists

Last Modified on 04/18/2024 3:40 pm CDT

#### What are Hotlists?

Hotlists allow you an opportunity to place employees, customers, and/or contacts within given static lists in order to easily access and locate them, without having to run a search.

Hotlists may commonly be used to group employees who have been pre-qualified for a specific customer or skill set, or to track your key or target customers. The hot list section of Beyond can be accessed directly from via B Menu > Hotlists.

\*Note\* Employee and Customer hotlists created in Enterprise will also appear in Beyond, and vice versa.

Contact hotlists are new functionality that has only been added to Beyond.

This article covers the following:

- 1. Setting Up Permissions
- 2. How to Create a Hotlist
- 3. Add Employees, Customers, or Contacts to an Existing Hotlist
- 4. Searching for Hotlists
- 5. Editing or Deleting a Hotlist
- 6. Functionality Available Within a Hotlist

# **Setting Up Permissions**

The ability to create hotlists within Beyond is a standard feature and therefore does not require additional standard Security Group permissions.

\*Note\* Users have the ability to create "Private" hotlists which make the hotlist viewable by only the user who created that hotlist.

If you or other users should have access to view "Private" hotlists, the "Can Bypass Hotlist Private Flag" permission will need to be added to your intended Security Group:



\*Note\* If you utilize custom Security Groups with Advanced Permissions, you will need to add the Access to the "Hotlists" pages and forms to the Security Groups that require the functionality: BY PAGE BY FIELD Selecting a parent selects children Q hotlist  $\times$ ∧ Hotlists Access ↑ Details Page Access ↑ Update Hotlist Contact Member Form Access Note Field Read Write ▲ Update Hotlist Customer Member Form Access Note Field Read Write

Access

Read Write

For more information on created custom Security Groups with Advanced Permissions, please see the following article titled "Beyond - Creating Security Groups with Advanced Permissions".

## How to Create a Hot List

▲ Update Hotlist Employee Member Form

Hotlist Step Field

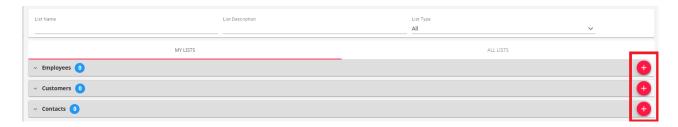
Hot lists can be created from three different areas:

- 1. Within B Menu > Hotlists
- 2. Via an Employee/Customer/Contact search
- 3. Via the "Add to Hotlist" charm on the Employee/Customer/Contact record

#### Create a Hotlist from B Menu > Hotlists

Hotlists are separated by record type and can be created for employees, customers, or contacts.

To create a hotlist, navigate to B Menu > Hotlists > "+" icon to the right of the record type you would like to create the hotlist for:

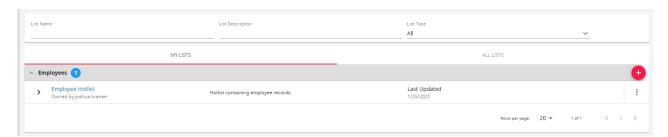


This will open the "New Hotlist" window where you will enter the following:

- 1. Enter the name of the hotlist.
- 2. Enter the description of the hotlist.
- 3. Mark the hotlist as either "Private" (default) or "Public".



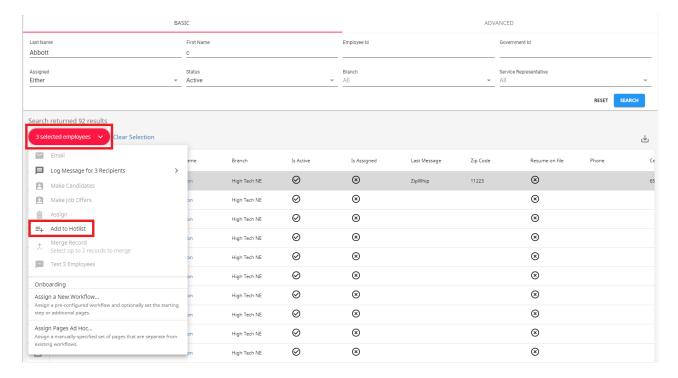
Once the information has been entered, select "Submit" for the hotlist to be created and for it to appear within the "My Lists" tab:



#### Create a Hotlist via an Employee/Customer/Contact Search

If you have completed an employee, customer, or contact search, and wish to add all, or some of those results to a new hotlist; you can create a hotlist directly from the search result.

To do so, select the "# Selected Employees" dropdown and select "Add to Hotlist" within the search results:



This will open the "Add to Hotlist" window where you will enter the following:

- 1. Enter the name of the hotlist.
- 2. Enter the description of the hotlist.
- 3. Mark the hotlist as either "Private" or "Public" (default).



Once the information has been entered, select "Submit" for the hotlist to be created and for it to appear within the "My Lists" tab.

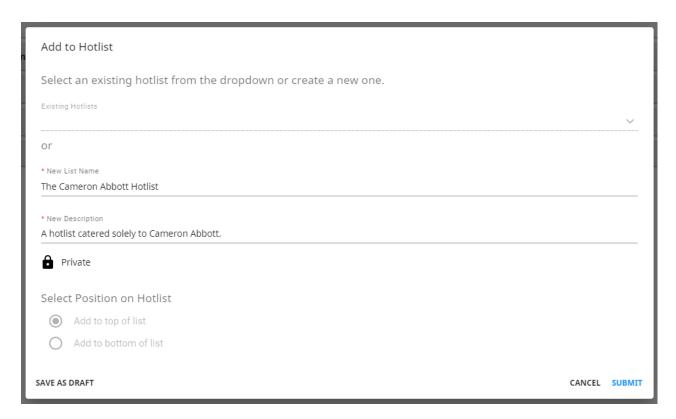
#### Create a Hotlist via the "Add to Hotlist" Charm on the Employee/Customer/Contact Record

While on an employee, customer, or contact record, you can create a hotlist for the employee by selecting the "Add to Hotlist" charm:



This will open the "Add to Hotlist" window where you will enter the following:

- 1. Enter the name of the hotlist.
- 2. Enter the description of the hotlist.
- 3. Mark the hotlist as either "Private" (default) or "Public".

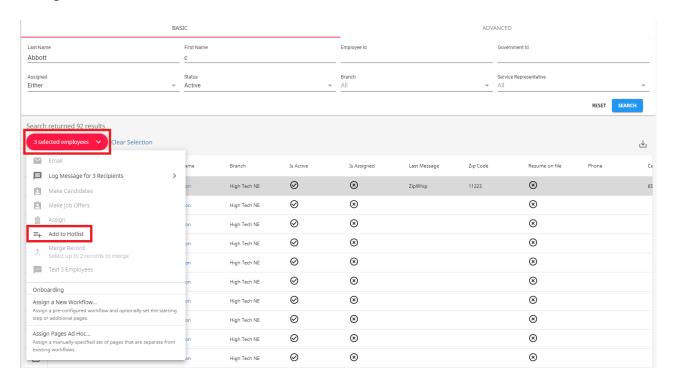


Once the information has been entered, select "Submit" for the hotlist to be created and for it to appear within the "My Lists" tab.

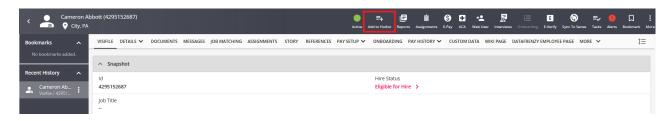
# Add Employees, Customers, or Contacts to an Existing Hotlist

Once you have created the hotlist you can add employees, customers, or contacts to a hotlist at any time from either a search result, or from within the specific record via the "Add to Hotlist" charm.

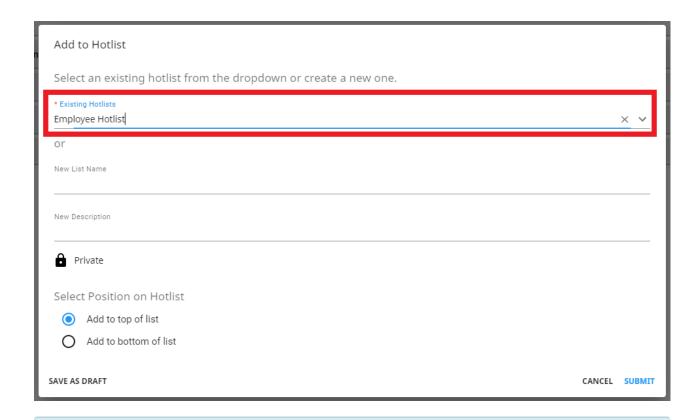
#### Adding from Search Results:



#### Adding via the "Add to Hotlist" Charm:



Both options will open the "Add to Hotlist" window where you will select the intended hotlist from the "Existing Hotlist" dropdown:



\*Note\* The hotlists that appear within this dropdown include:

- Your hotlists that pertain to the specific record type.
- Other users' hotlists that have been made "Public" that pertain to the specific record type.
- All "Private" hotlists as long as you have the security permission to view other users' "Private" hotlists.

Once the hotlist has been selected, you will have the option to choose where the records will display within the hotlist via the "Select Position on Hotlist" section:



Once the intended hotlist has been selected from the dropdown, and the position of the records has been chosen, select "Submit" to add the records to the hotlist.

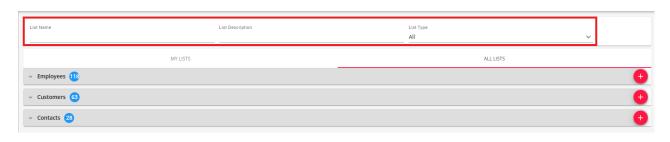
\*Note\* Records that are visible within any given hotlist are dependant on what the user can view within their hierarchy.

# **Searching for Hotlists**

To locate the hotlist you wish to utilize, navigate to B Menu > Hotlists.

You can then search for your desired hot list by using the available search and filter options:

- List Name or
- List Description
- List Type (All, Static List, Saved Search)

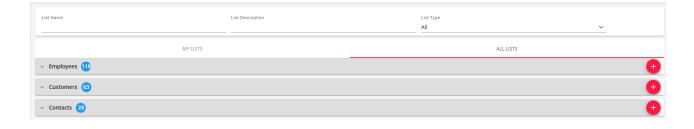


\*Note\* By default, the List Type will be set to "All" (including both hotlists and saved searches):

- The ">" symbol signifies a hotlist.
- The magnifying glass symbol signifies a saved search.

You can also filter between viewing your lists or viewing all lists. Viewing all lists includes the following:

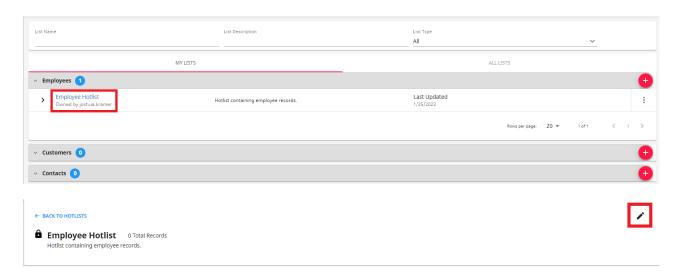
- All hotlists that have been made public.
- Hotlists that were made private by the original user, but you have the associated permission to view them.



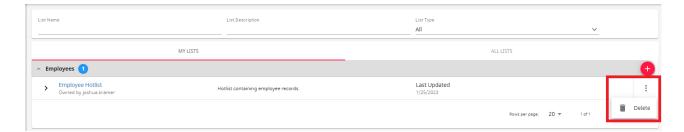
# **Editing or Deleting a Hotlist**

Hotlists can be edited or deleted by navigating to B Menu > Hotlists.

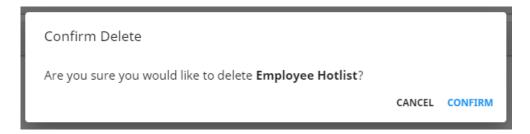
To **edit** a hotlist, select the hotlist from the record type dropdowns and select the pencil icon to the right of the hotlist details:



To **delete** a hotlist, select the icon to the right of the hotlist within record type dropdowns and select "Delete":



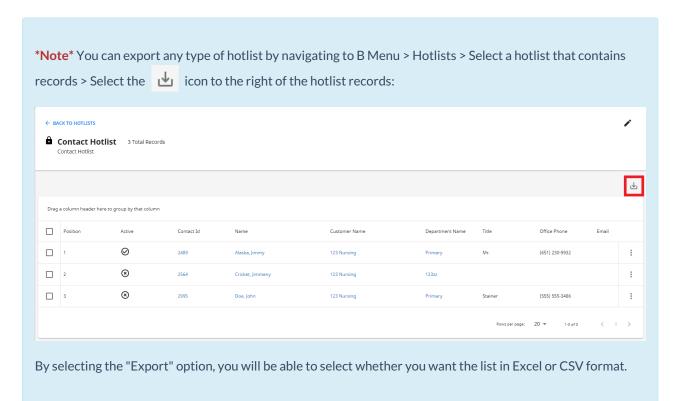
Select "Confirm" within the prompt to delete the hotlist:



\*Note\* If you have access to view "Private" hotlists from other users, you will also have the ability to delete those hotlists.

## **Functionality Available Within a Hotlist**

Within the hotlists, different functionality is available for employees, customers, and contacts.

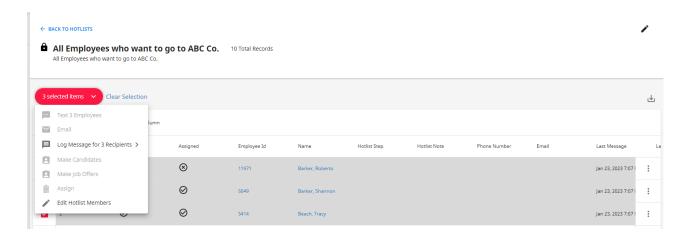


#### **Employee Hotlist Functionality**

Navigate to B Menu > Hotlists > Select a hotlist that contains records.

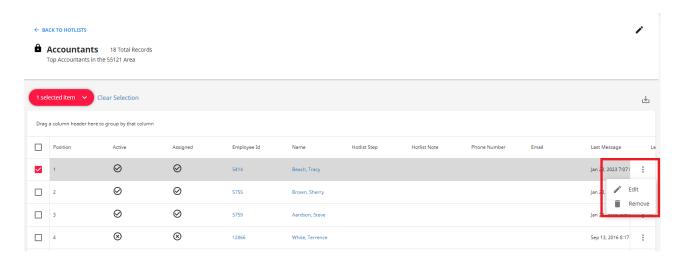
Select multiple records from the hotlist and select the "# Selected Items" dropdown for the following options:

- Text Employees (if a texting integration is enabled and you have texting credentials setup)
- Email
- Log Message
- Make Candidates
- Make Job Offers
- Assign
- Edit Hotlist Members



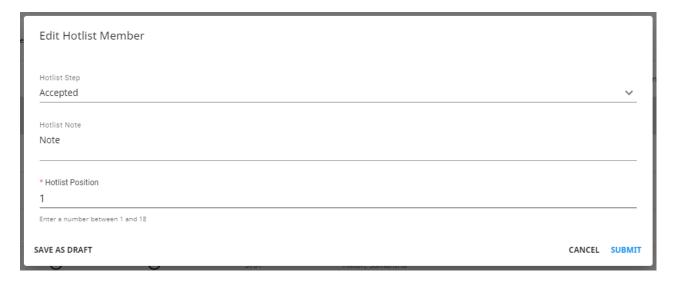
Additionally, you can select the icon to the right of the record within the hotlist for the following options:

- Edit
- Remove

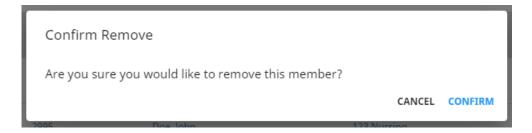


By selecting "Edit", the "Edit Hotlist Member" window will open with the following options:

- Hotlist Step: This column allows you to track the status of an employee in relation to this specific hot list. This is not correlated to a candidate status (tied to an order) nor is it logged, or visible, on the employee's record.
- Hotlist Note: A note for the record of the hotlist.
- Hotlist Position: The position the record will appear within the hotlist.



By selecting "Remove", you can select "Confirm" within the prompt to remove the record from the hotlist:

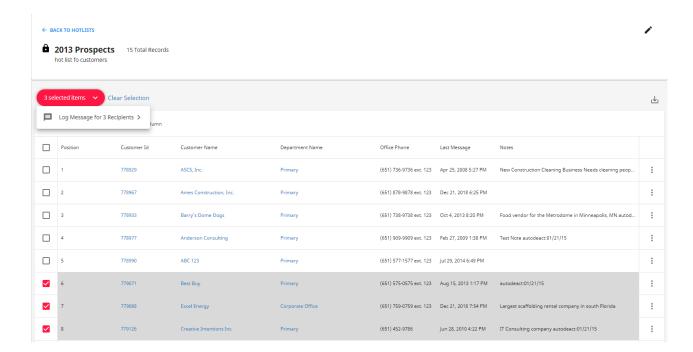


#### **Customer Hot List Functionality**

Navigate to B Menu > Hotlists > Select a hotlist that contains records.

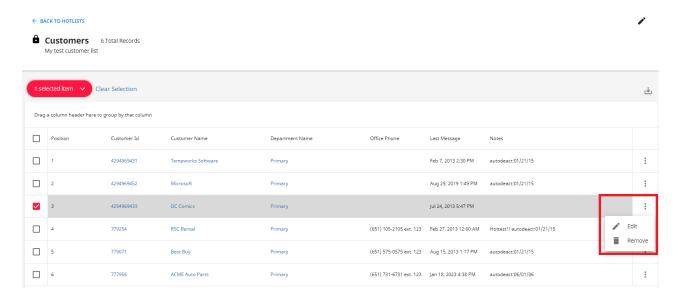
Select multiple records from the hotlist and select the "# Selected Items" dropdown for the following options:

• Log Message



Additionally, you can select the icon to the right of the record within the hotlist for the following options:

- Edit
- Remove

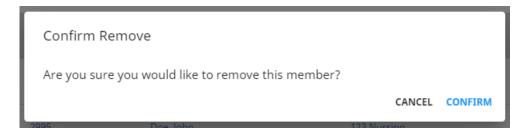


By selecting "Edit", the "Edit Hotlist Member" window will open with the following options:

- Note: A note for the record of the hotlist that will also update on the customer record.
- Hotlist Position: The position the record will appear within the hotlist.

e	Edit Hotlist Member		
	Note		
	* Hotlist Position		
	3 Enter a number between 1 and 6		
	SAVE AS DRAFT	CANCEL	SUBMIT

By selecting "Remove", you can select "Confirm" within the prompt to remove the record from the hotlist:

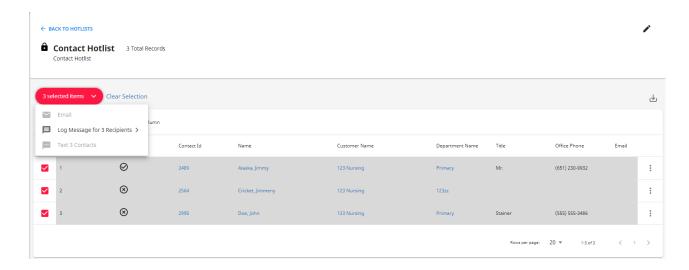


#### **Contact Hot List Functionality**

Navigate to B Menu > Hotlists > Select a hotlist that contains records.

Select multiple records from the hotlist and select the "# Selected Items" dropdown for the following options:

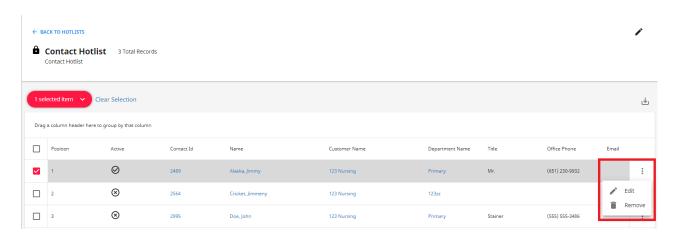
- Email
- Log Message
- Text Contacts (if a texting integration is enabled and you have texting credentials setup)



Additionally, you can select the icon to the right of the record within the hotlist for the following options:

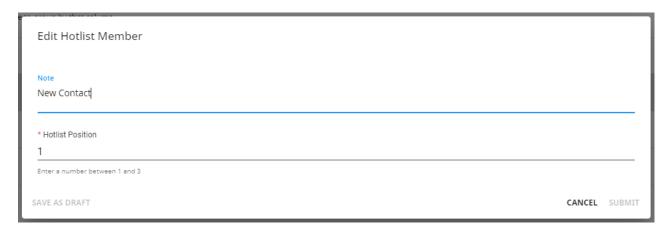
• Edit

Remove

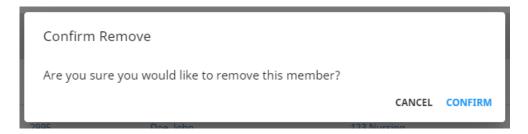


By selecting "Edit", the "Edit Hotlist Member" window will open with the following options:

- Note: A note for the record of the hotlist that will also update on the contact record.
- Hotlist Position: The position the record will appear within the hotlist.



By selecting "Remove", you can select "Confirm" within the prompt to remove the record from the hotlist:



# **Related Articles**