

# Gross Profit Detail Report

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## Gross Profit Detail

Purpose:

This report allows you to include or exclude certain costs and view all detail that goes into your gross profit amount. Multiple filtering options allow you to customize and specify the results of the report. This report must be run after you close the week to ensure that you capture all data for the specified date range.

Scenario 1.

You want to view how much you have made off of a specific client “ABC Corp” and you want to view each department’s numbers individually. Your gross profit is determined as (total bill – (gross + employer taxes + worker comp costs)).

- a. Set the date range and appropriate date filter
- b. Set the Filter by Customer to : ABC Corp
- c. Set the Payroll Costs Filter to have the following costs included/excluded by selecting the check box next to each one:
  - i. Gross
  - ii. Employer Taxes
  - iii. Worker Comp Costs
- d. Set the Group By to: Department

Start Date: 8/1/2017      End Date: 9/1/2017      View Report

Branch: Canada Test, CardiffUK, Eag      Filter by Customer:

Payroll Costs Filter: Gross, Worker Comp Cost, E      Flat Burden %:

Sort By: Name      Filter by Asg Entered By:


Group By: Department      Filter by Asg Service Rep:

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1 of 3      100%      Find | Next

### Gross Profit Detail

High Tech Staffing      Entity Level (Hierid 2)

Activity from weekendbill 8/1/2017 through 9/1/2017, from the following selected branches: '(All Branches Selected)'.      

| Department              | Hours         | Calculated Burden | Billable Adj  | Gross Sales       | Payroll Cost      | Gross Profit    | Gross Profit % |
|-------------------------|---------------|-------------------|---------------|-------------------|-------------------|-----------------|----------------|
| <b>Eagan</b>            |               |                   |               |                   |                   |                 |                |
| <b>Skynard Airlines</b> |               |                   |               |                   |                   |                 |                |
| Receiving               | 62.00         | \$113.82          | \$0.00        | \$1,273.00        | \$1,125.82        | \$147.18        | 11.56 %        |
| Sales                   | 42.00         | \$62.16           | \$0.00        | \$681.50          | \$614.66          | \$66.84         | 9.80 %         |
| <b>Customer Total:</b>  | <b>104.00</b> | <b>\$175.98</b>   | <b>\$0.00</b> | <b>\$1,954.50</b> | <b>\$1,740.48</b> | <b>\$214.02</b> | <b>10.95 %</b> |
| <b>Branch Total:</b>    | <b>104.00</b> | <b>\$175.98</b>   | <b>\$0.00</b> | <b>\$1,954.50</b> | <b>\$1,740.48</b> | <b>\$214.02</b> | <b>10.95 %</b> |

## Scenario 2.

Your gross profit is determined as (total bill – (gross + employer taxes + worker comp costs + one-time adjustments + 10% burden)).

a. Set the date range and appropriate date filter

b. Set the Payroll Costs Filter to have the following costs selected by having the box checked next to them:

- i. Gross
- ii. Employer Taxes
- iii. Worker Comp Costs
- iv. One Time Adjustment

c. Set the Flat Burden % to: 10

|                      |                             |                           |          |                             |  |  |  |
|----------------------|-----------------------------|---------------------------|----------|-----------------------------|--|--|--|
| Start Date           | 8/1/2017                    | End Date                  | 9/1/2017 | <a href="#">View Report</a> |  |  |  |
| Branch               | Canada Test, CardiffUK, Eag | Filter by Customer        |          |                             |  |  |  |
| Payroll Costs Filter | Gross, Worker Comp Cost, C  | Flat Burden %             | 10       |                             |  |  |  |
| Sort By              | Name                        | Filter by Asg Entered By  |          |                             |  |  |  |
| Group By             | Department                  | Filter by Asg Service Rep |          |                             |  |  |  |

| Department             | Hours         | Calculated Burden | Billable Adj     | Gross Sales       | Payroll Cost      | Gross Profit      | Gross Profit % |
|------------------------|---------------|-------------------|------------------|-------------------|-------------------|-------------------|----------------|
| Primary                | 198.00        | \$348.92          | (\$10.00)        | \$3,523.10        | \$2,069.92        | \$1,453.18        | 41.24 %        |
| <b>Customer Total:</b> | <b>352.00</b> | <b>\$747.77</b>   | <b>(\$10.00)</b> | <b>\$6,349.10</b> | <b>\$4,429.27</b> | <b>\$1,919.83</b> | <b>30.24 %</b> |
| <b>Douglas Machine</b> |               |                   |                  |                   |                   |                   |                |
| Primary                | 15.00         | \$32.90           | \$0.00           | \$205.50          | \$182.90          | \$22.60           | 10.99 %        |
| <b>Customer Total:</b> | <b>15.00</b>  | <b>\$32.90</b>    | <b>\$0.00</b>    | <b>\$205.50</b>   | <b>\$182.90</b>   | <b>\$22.60</b>    | <b>11.00 %</b> |
| <b>Hu Hot</b>          |               |                   |                  |                   |                   |                   |                |
| Primary                | 138.00        | \$282.18          | \$150.00         | \$1,830.00        | \$1,719.73        | \$110.28          | 6.02 %         |
| <b>Customer Total:</b> | <b>138.00</b> | <b>\$282.18</b>   | <b>\$150.00</b>  | <b>\$1,830.00</b> | <b>\$1,719.73</b> | <b>\$110.28</b>   | <b>6.03 %</b>  |

Parameters:

1. Start Date: Starting weekend bill date of your desired date range
2. End Date: Ending weekend bill date of your desired date range
3. Branch: A drop down list of all branches in the your current hierarchy. This is a a multi-value parameter so you can select all branches, just one specific branch or any combination of different branches in the list.
4. Filter by Customer: Enter a specific customer name
5. Payroll Costs Filter: Specifies the different costs that you want included in your payroll costs. Can select one, all, or any combination of the available costs. Cost filters include:
  - a. Gross of the transaction
  - b. LBonding from the Worker Comp Code
  - c. Contractor Costs on the transaction
  - d. Worker Comp Costs on the transaction
  - e. One Time Adjustments on the transaction
  - f. Employer Taxes on the transaction

g. Benefits on the transaction

h. Branch Burden on the transaction

i. No payroll costs (used when you do not want any payroll costs in the GP calculation)

6. Flat Burden %: Adds the (Specified % \* Gross on the transaction) to the Payroll costs

7. Sort By: A list of different fields to sort the data within the specified group. Has the following options:

a. Name of the group by

b. GP

c. GP %

8. Filter by Asg Entered By: Filters the rep who entered the assignment for that transaction

9. Group By: A list of different fields to group the data into within the report. Has the following options:

a. Assignment on the transaction

b. Department on the transaction

c. Employee on the transaction

d. Order on the transaction

e. Transaction

f. Invoice number

g. Asg. Entered By on the assignment

h. Asg. Service Rep on the assignment

10. Filter by Asg Service Rep: Filters on the rep who is listed as the service rep on the assignment for that transaction

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