

# Sales Analysis Four Week Comparison Report

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## Sales Analysis Four Week Comparison

Purpose: This report is helpful to compare a four week period in sales from the current year and the year prior. In comparing totals, you may uncover customers that you have lost business from or see trends during certain weeks where volume may be higher. We use week number to determine the prior year week.

End Date  Branch

High Tech Staffing Entity Level (Hierid 2) 

Sales for weekend bills between 10/11/2017 and 9/13/2017, from the following selected branches: '(All Branches Selected)'.

Customer	10/15/2017			10/8/2017			10/1/2017			9/24/2017		
	Sales	Prior Yr	Diff	Sales	Prior Yr	Diff	Sales	Prior Yr	Diff	Sales	Prior Yr	Diff
<b>Branch: Memphis SE</b>												
ABC Broom co	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$200.00	\$0.00	\$200.00	\$950.00	\$0.00	\$950.00
1919 Shipping	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$489.28	(\$489.28)
A-Z Excavating	\$0.00	\$0.00	\$0.00	(\$80.00)	\$0.00	(\$80.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
A1 Car Wash	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00	\$8,000.00	\$0.00	\$0.00	\$0.00
Alpaca Heaven	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Alpha Electric	\$0.00	\$0.00	\$0.00	\$21,427.60	\$0.00	\$21,427.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
American Choppers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,612.50	\$0.00	\$1,612.50
Andrew's Testing Corp.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,510.00	\$0.00	\$2,510.00	\$0.00	\$0.00	\$0.00
Armstrong Industries	\$0.00	\$0.00	\$0.00	\$2,770.00	\$0.00	\$2,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Balloons Inc.	\$0.00	\$0.00	\$0.00	\$1,356.80	\$0.00	\$1,356.80	\$1,581.06	\$0.00	\$1,581.06	\$0.00	\$0.00	\$0.00
Best Shipping	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Beta Electric	\$0.00	\$0.00	\$0.00	\$7,043.85	\$0.00	\$7,043.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

### Parameters:

1. End Date: Ending weekend bill date of your desired 4 week date range.
2. Branch: A drop-down list of all branches in the user's current hierarchy. Is a multi-value parameter so they can select all branches, just one specific branch or any combination of different branches in the list.

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