

Welcome to Core for Sales

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What is Core?

No matter the size of your staffing agency, TempWorks Software suite of staffing solutions can meet your needs. For staffing agencies with as few as one or two users, TempWorks Core offers a simplified workflow process to streamline your staffing operations. From recruiting and sales to back office functions, Core delivers the out of the box staffing tools you need to increase your staffing agency's efficiency. At a low cost of \$49* per user per month and no long-term contract terms, TempWorks Core provides a cost-effective solution to help you operate with efficiency and increase profitability.

For more information about core see [Welcome to TempWorks Core](#).

What does it mean to be a Sales Representation in Core?

In Core, what you have access to in the database is related to your security role. Sales is one of the front office security role options for users.

Sales people are trying to draw in new business. They are adding and managing customer records trying to recruit new businesses to work with your staffing company. Sales also creates new orders in the system when customers request employees. Those orders are then handed off to the recruiter to fill the order.

For more information on Security roles see [Core - Security Role Overview](#).

Where to start

If you are a sales or full desk user, you will have access to all the options found under the Core for Sales folder located on the left.

Not sure what articles to start with? Use the following links to start learning

Brand new to Core? check out:

- [Core - How to Log In](#)
- [Core - Hierarchy](#)
- [Core - Home Page Overview](#)

Customer & Contact Basics:

- [Core - How to Add a Customer Record](#)
- [Core - How to Add a Contact Record](#)
- [Core - Customer and Contact Searching](#)
- [Core - Logging Messages](#)
- [Departments vs. Worksites](#)

Order Information:

- [Core - Order Defaults](#)
- [Core - Creating Orders](#)

Additional functionality:

- [Core - Tasks](#)
- [Core - Hot Lists](#)

Related Articles